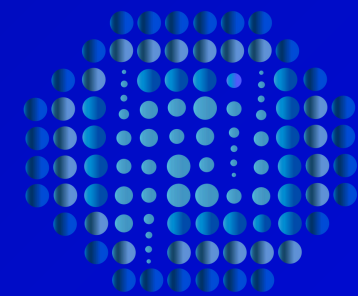


COMPANY PROFILE



Global.Funding-Nakama.id

**“Connecting Capital with
Innovation Worldwide”**



Presented By

NAKAMA.ID
connecting



INTRODUCTION

At Global.Funding-Nakama.id, we're not just a platform, we're a powerful bridge connecting Businesses from all corners of the world with Global Investors. As your trusted Global Fundraising Partner, our mission is simple: to create meaningful connections that drive growth, innovation, and success for both Businesses and Investors alike.

- ▶ For **Businesses**, we offer unparalleled access to a diverse network of Investors who are actively seeking high-potential opportunities across industries. This global reach means you can secure the funding you need, no matter where you're based, while expanding your business horizons. We simplify the fundraising process, providing you with the tools and support to present your business to the right Investors, whether you're looking for expansion funding or strategic partnerships.
- ▶ For **Investors**, **Global.Funding-Nakama.id** opens the door to exclusive, vetted investment opportunities worldwide. Our platform offers a curated selection of businesses that align with your investment strategy, whether you're focused on early-stage startups or established enterprises. With detailed insights, risk assessments, and direct access to founders, you can make informed decisions and diversify your portfolio across borders.

Global.Funding-Nakama.id

Global.Funding-Nakama.id is a specialized subsidiary of **Nakama.id**, created to meet the distinct fundraising needs of Global Clients across diverse markets.

While **Funding-Nakama.id** focuses on local businesses, **Global.Funding-Nakama.id** is dedicated to helping companies worldwide access the funding they need to scale and grow on an international level. As part of the **Nakama.id network**, our mission is to deliver customized, comprehensive fundraising solutions for established businesses that have been operational for at least three years and are looking to strengthen their market position or expand globally.

Our approach is global, serving as a strategic bridge between Businesses seeking funds and Investors across the world. We specialize in connecting companies with funding in ticket sizes ranging from USD 500,000 to USD 500 million. By leveraging a highly professional, data-driven approach, we tap into an extensive network of Investors, including top-tier Venture Capital Firms, Private Equity Firms, and Angel Investors, who are eager to support high-growth businesses with global potential.

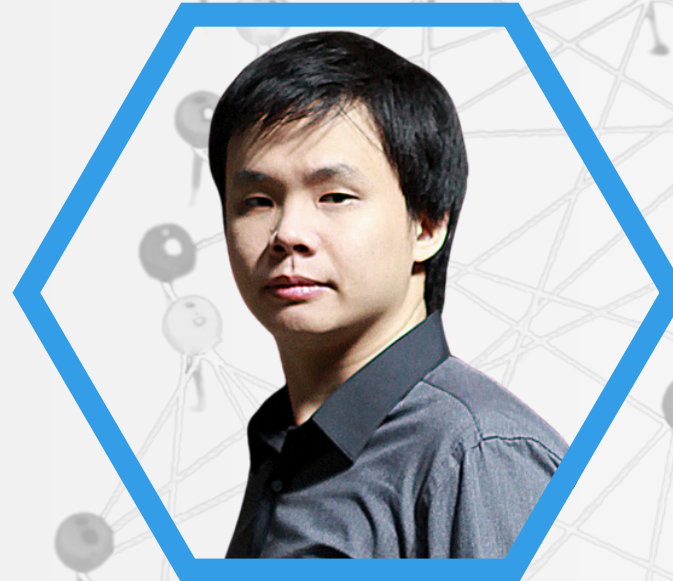
At **Global.Funding-Nakama.id** we're not just inviting **Businesses** to join us, we're also offering a unique opportunity for **Investors** to discover credible, high-potential companies across a wide range of industries. Whether you're a Private Equity Firm, a Venture Capitalist, or an Angel Investor, our platform provides access to a curated pipeline of vetted Global Clients that are well-positioned for sustainable growth. By partnering with us, you'll have the opportunity to identify and support the next wave of international business leaders, while expanding your investment portfolio with global opportunities.



OUR TEAM OF GLOBAL FUNDRAISING EXPERTS



Temmy D



Handri Chen



Juli M Bull

Meet our team of Global Fundraising Experts, the bridge between Established Businesses seeking growth and Investors searching for their next big opportunity. With a proven track record in securing funding for thriving businesses, we specialize in crafting tailored strategies that unlock untapped potential. Whether it's identifying the right Investors, navigating complex financial landscapes, or amplifying a business's value proposition, our experts ensure every partnership is a win-win. On the other side, we empower Investors to discover high-potential Ventures from across the globe. By leveraging deep market insights and rigorous due diligence, we connect them with Businesses that align with their vision and goals. At global.funding-nakama.id, we don't just facilitate funding—we build partnerships that drive innovation and success worldwide. Let us help you write your next growth story.

BACKGROUND

The global funding landscape is experiencing unprecedented growth, driven by technological advancements, sustainability imperatives, and social investment priorities. The demand for enterprise funding is increasing as businesses and startups seek innovative solutions to meet emerging global challenges. The enterprise funding industry is a cornerstone of global economic development, with its importance magnified in a rapidly evolving world.

The global market for venture capital and private equity reached \$1.2 trillion in 2023, with an average annual growth rate of 8%. By 2025, the global enterprise funding market is expected to surpass \$1.5 trillion, driven by rising demand for investments in technology, sustainability, and innovation. Key growth regions include Asia-Pacific, North America, and parts of Africa, where emerging markets are rapidly scaling their startup ecosystems.

BACKGROUND

Challenges in Fundraising:

Despite the abundance of capital, many businesses face challenges in securing funding:

- **Finding the Right Partner:** Identifying Investors who align with the company's vision and long-term goals can be difficult.
- **Navigating the Process:** Fundraising can be a complex and time-consuming process, requiring expertise in financial modeling, due diligence, and negotiation.
- **Competition:** Securing funding in a competitive market requires a compelling business proposition and a strong track record.
- **Lack of Awareness:** Many businesses are unaware of the various funding options available and how to access them effectively.



Global.Funding-Nakama.id : Strategic Fundraising Partner for Businesses

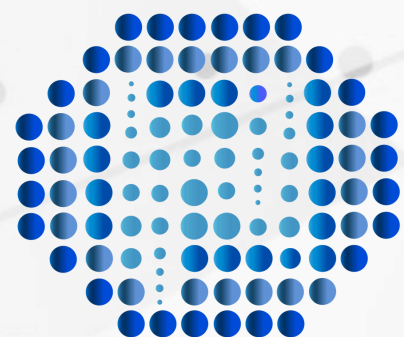
In this dynamic landscape, Global.Funding-Nakama.id emerges as a crucial ally for Businesses seeking to capitalize on global growth potential. We provide expert guidance and support throughout the fundraising journey, helping you secure the capital you need to achieve your ambitions.

By partnering with Global.Funding-Nakama.id, Businesses will gain:

- **Access to a Network of Investors:** We connect you with a wide range of potential Investors, including VCs, PE firms, and Angel Investors.
- **Strategic Guidance:** Our experienced team provides expert advice on developing a compelling investment proposition and navigating the fundraising process.
- **Tailored Solutions:** We understand that every business is unique and tailor our services to meet your specific needs.
- **Ongoing Support:** We remain a committed partner even after securing funding, helping you achieve sustainable growth and success.

Unlock your business's full potential in the global's thriving economy.

Partner with Global.Funding-Nakama.id today.



NAKAMA.ID
connecting

UNLOCK YOUR BUSINESS'S FULL POTENTIAL IN INDONESIA'S THRIVING ECONOMY. PARTNER WITH GLOBAL.FUNDING-NAKAMA.ID TODAY.

Our Network and Expertise:

- **Diverse Investor Partnerships:** We collaborate with a wide range of investors, including PE Firms, Angel Investors, VCs, and Family Offices, ensuring you have access to the right funding sources for your business.
- **Flexible Funding Options:** We offer various funding solutions, including Loans, Convertible Bonds, Equity Investments, and Project-based Financing, with ticket sizes ranging from USD 500,000 to USD 500 million.
- **Industry Expertise:** Our team possesses deep knowledge of various industries, enabling us to connect you with Investors who understand your business and its potential.



Global.Funding-Nakama.id : Strategic Funding Partner for Investors

By choosing Global.Funding-Nakama.id, Investors gain a partner committed to innovation, sustainability, and growth, ensuring impactful and profitable ventures on a global scale. Global.Funding-Nakama.id provides Investors with a unique opportunity to access high-growth global markets and promising businesses, while benefiting from innovative funding strategies and expert support. Here's what investors will gain:

By partnering with Global.Funding-Nakama.id, Investors will gain:

- **Access to high-potential markets and businesses.** Leveraging extensive networks in emerging regions like Asia-Pacific, Africa, and Latin America, we connects investors to enterprises in markets poised for exponential growth.
- **Prioritizes investments in ESG-aligned and high-growth sectors**, tapping into the \$35 trillion global market for projects adhering to Environmental, Social, and Governance (ESG) criteria. We also focuses on high-return ventures, such as artificial intelligence, projected to reach \$1.8 trillion by 2030
- **Nakama.id has trusted partnerships** with global institutions ensure that all projects are thoroughly vetted and reliable, providing investors with confidence in the quality and credibility of their investments.
- **Offers Investors the unique opportunity to achieve both financial gains and contribute to social good.** By aligning with socially responsible ventures to enhance investor's reputation, reinforcing their credibility and public image as they participate in initiatives that drive positive change.
- **Offers tailored investment solutions** with flexible funding structures that can be customized to meet the specific needs of Investors, whether through Venture Capital, Private Equity, or Co-investment strategies.

WE OFFER DIVERSE FUNDING OPTIONS WHERE EACH OPTION HAS UNIQUE BENEFITS AND STRUCTURES DESIGNED TO MEET VARIOUS BUSINESS NEEDS. HERE'S HOW EACH TYPE OF FUNDING WORKS:

IPO

An IPO (Initial Public Offering) allows a company to sell shares to the public for the first time, usually to raise capital for growth or expansion. By going public, the company gives investors partial ownership and a claim to future profits. The raised funds are used for objectives like R&D, market expansion, or debt repayment. Benefits include raising significant capital, boosting credibility, and providing liquidity for existing shareholders.

Hybrid

A hybrid funding model combines debt and equity, with half the funds as a loan and half in exchange for ownership. This balances debt and equity benefits, reducing financial risk. It lowers interest payments, allows the company to retain more control than a full equity sale, and shares risks and rewards between lenders and investors.

Pure Loan

A pure loan provides capital that must be repaid with interest, allowing the company to retain full ownership. The company agrees to a repayment schedule based on creditworthiness and collateral. Benefits include maintaining control, keeping all future profits, but the business must meet repayment obligations.

Pure Equity

In a pure investment model, investors fund the company in exchange for equity. They become part owners and profit from the company's growth and future earnings. This approach provides capital without immediate debt repayments, making it ideal for early-stage companies and aligning investor interests with long-term success.

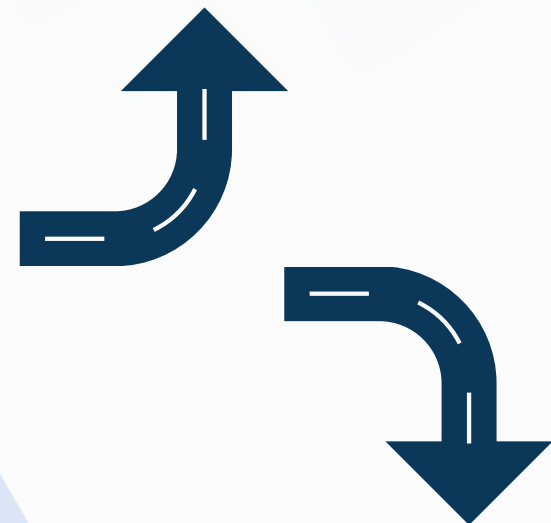
This structure allows the company to customize its funding strategy based on its operational needs and financial goals, ensuring flexibility and optimal capital management.

FUNDRAISING STAGES



Exploring Needs & Letter of Intent (LOI)

- **Initial Consultation:** Global.Funding-Nakama.id delves into your business profile, business model, financial projections, and fundraising goals.
- **Strategy Determination:** Together, we determine the most suitable funding type (loan, convertible bond, equity, project-based), target investors, and fundraising strategy.
- **LOI Drafting:** Global.Funding-Nakama.id assists in crafting a compelling and informative Letter of Intent (LOI) for potential investors.



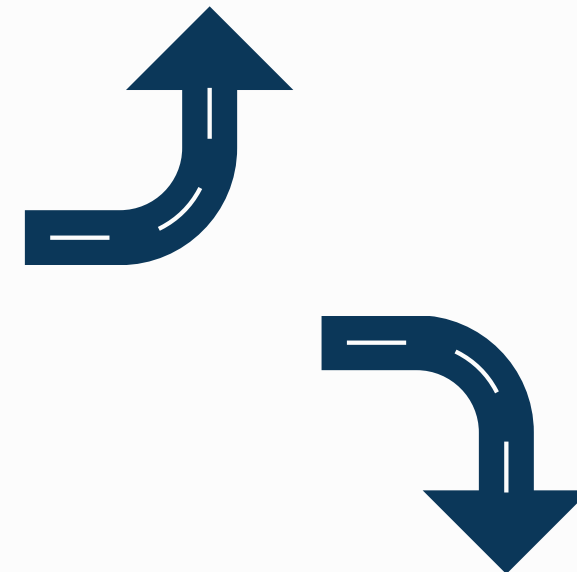
NDA & MOU Signing

- **NDA Signing:** Before entering the due diligence phase, Global.Funding-Nakama.id and potential investors sign a Non-Disclosure Agreement (NDA) to maintain confidentiality.
- **MOU Signing:** A Memorandum of Understanding (MOU) is agreed upon to solidify the commitment and scope of cooperation between Global.Funding-Nakama.id, you, and the potential investor.
- **Proceeding the payment of Commitment Fee,** demonstrating your seriousness to the process.



Data Room Preparation & Due Diligence

- **Data Room Requirements:** Global.Funding-Nakama.id helps you prepare a data room containing essential documents required by investors for due diligence.
- **Due Diligence:** Potential investors conduct due diligence to assess the investment feasibility in your business. Global.Funding-Nakama.id will assist you throughout this process.



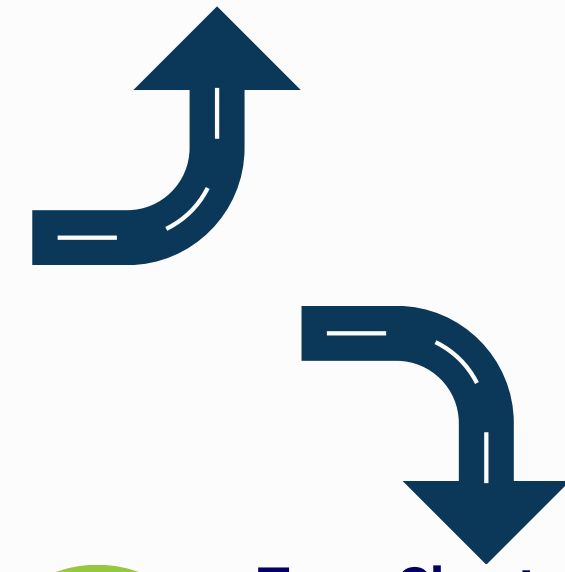
Initial Meeting with Investors

- **Initial Meeting:** Global.Funding-Nakama.id facilitates an initial meeting between you and potential Investors to present your business directly and answer Investor questions.



Process & Negotiation

- **Investor's Internal Process:** Potential investors conduct their internal processes, such as presentations to investment committees, to obtain investment approval.
- **Deal Process:** Global.Funding-Nakama.id assists you in the negotiation process and finalization of the investment structure.
- **Negotiation:** Global.Funding-Nakama.id helps you negotiate with investors to reach a mutually beneficial agreement.



Term Sheet

- **Term Sheet from Investor:** Upon reaching an agreement, the Investor issues a Term Sheet outlining the key points of the investment agreement.
- **Agreement Finalization:** Global.Funding-Nakama.id assists you in reviewing and negotiating the Term Sheet and guides you through the signing of the Investment Agreement.

BENEFITS OF PARTNERING WITH GLOBAL.FUNDING-NAKAMA.ID

1 - Time and Effort Efficiency

Global.Funding-Nakama.id handles all aspects of the fundraising process, allowing you to focus on business development.

2 - Access to a Wide Investor Network

Global.Funding-Nakama.id has access to various types of investors, from Angel Investors to PE firms.



4 - Optimal Negotiation

Global.Funding-Nakama.id helps you achieve a favorable investment agreement.

3 - Guidance from an Expert Team

Global.Funding-Nakama.id experienced team provides guidance and support throughout the fundraising process.

FUNDRAISING COLLABORATION WORKFLOW



1 - Company Seeking Funding

- Contacts Global.Funding-Nakama.id with funding needs.
- Consults with Global.Funding-Nakama.id to discuss business goals and funding strategy.
- Provides data and information for due diligence and investment proposal.
- Participates in meetings and negotiations with potential Investors.

2 - Global.Funding-Nakama.id & Fundraising Consultants

- Analyzes company's needs and risk profile.
- Develops a fundraising strategy and prepares supporting documents.
- Presents investment proposal to suitable Investors.
- Assists with due diligence, negotiation, and finalizing the investment agreement.
- Provides post-investment support and monitoring.

3 - Investors

- Receive investment proposal from Global.Funding-Nakama.id
- Conduct due diligence and assess investment feasibility.
- Submit investment offers to the company.
- Sign the Investment Agreement.

EXCLUSIVE SERVICES

Deposit for commitment FEE

To demonstrate our commitment to your success, we offer a transparent fee structure:

- **Commitment Fee:** A small fee payable after NDA signing, demonstrating your seriousness and helping us cover initial costs.
- **Success Fee:** A percentage of the funds raised, payable only upon successful funding, ensuring our incentives are aligned with your success.

Details of the commitment fee and success fee percentage are outlined in a separate MOU, ensuring complete transparency.

Partner with Global.Funding-Nakama.id and unlock your business's full potential.

We're confident that our expertise and network will help you secure the funding you need to achieve your goals.

Contact us today to start your fundraising journey!

CONSULTING SERVICES UPON REQUEST

Preparation for Loan Arrangement with Investors

In an increasingly dynamic and challenging business world, securing a loan from Investors can be a critical step in supporting your company's expansion and development. However, this process is often complex and requires thorough preparation to achieve optimal results.

Our Services:

As a professional Consulting Firm with extensive experience in Financing and Investment, we offer Additional Service designed to help you prepare everything required for the process of securing loans from investors. We provide a range of value-added services—**available upon request**—that are designed to prepare you for Investor funding, at a small fee that's incredibly worth the investment.

These services are thoughtfully crafted to ensure that your business is not only investment-ready but also positioned to impress Potential Investors and stand out in a competitive market and to guide you through every step of the funding process to assist you in planning and navigating each stage, ensuring that you are fully prepared to secure the funding that aligns with your business needs.

Details of the fee is outlined in a separate MOU, ensuring complete transparency.

ADDITIONAL SERVICES OFFER: PREPARATION FOR LOAN ARRANGEMENT WITH INVESTORS

Step 1 : Initial Consultation and Goal Setting



The journey begins with a one-on-one consultation where we sit down with you to understand your specific needs. What's your business vision, and what are you hoping to achieve with this loan? Do you need capital for expansion, equipment, new hires, or perhaps working capital to smooth out cash flow? We help you define the purpose of the loan clearly and strategically—this is crucial because the more specific and targeted your needs are, the more compelling your request will be to potential investors.

Step 2: Financial Health Check and Documentation Preparation



Before approaching any investors, we conduct a thorough review of your current financial situation. We dive deep into your financial statements, including your balance sheet, income statement, and cash flow projections. This is a crucial step because investors will want to see that your business is financially stable and capable of repaying the loan. If there are areas that need improvement, we'll provide advice on how to address these issues.

We'll also help you prepare all the necessary documentation—such as tax returns, financial records, and any legal contracts or agreements—that the investor will want to review during due diligence.

Step 3: Structuring the Loan Terms



Next, we work with you to define the specific terms of the loan. How much funding will you need, and what interest rate and repayment schedule make sense for your business? We'll discuss the pros and cons of different loan structures, whether it's a fixed-rate loan, a line of credit, or a convertible loan. We'll help you draft the terms in a way that is fair to both you and the investor, balancing what you can afford with what's attractive to the investor.

Step 4: Crafting a Solid Business Plan and Investment Proposal



Investors want more than just numbers—they want to understand the story behind your business and your growth potential. We assist you in preparing a detailed, compelling business plan that outlines your business model, market analysis, competitive advantage, and long-term strategy. We help you paint a clear picture of your business's future trajectory.

Additionally, we'll help you craft a persuasive investment proposal that not only lays out the loan terms but also showcases the potential returns for the investor. This proposal will include how the loan will be used, your repayment strategy, and a risk mitigation plan, so investors feel confident in the security of their investment.

Step 5: Risk Management and Addressing Loan Covenants



Once we've structured the loan and drafted the proposal, we'll turn our attention to the potential risks involved. Investors will often ask for covenants or conditions that ensure the loan is repaid, such as maintaining certain financial ratios, limiting additional debt, or other operational restrictions.

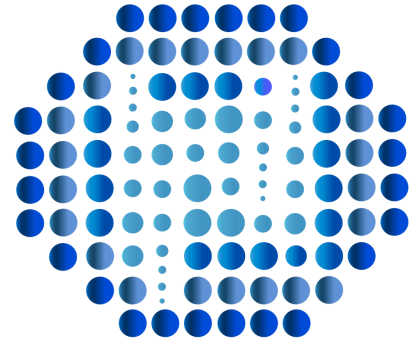
We help you navigate these covenants, explaining what each one means and how it could impact your business. If the proposed covenants are too restrictive or difficult to comply with, we'll work with you to negotiate more reasonable terms. Our goal is to ensure that the loan agreement protects both you and the investor without placing unnecessary strain on your operations.

Step 6: Finalizing Documentation and Preparing for Due Diligence



The final step is all about making sure you're ready for the investor's due diligence process. This is where the investor will thoroughly examine your business—looking at everything from your financial records and tax returns to legal documents and business contracts.


We'll help you organize and present all the documentation in a clear and professional manner, ensuring that everything is up to date and transparent. We'll walk you through what to expect during this process and help you address any questions or concerns that may arise. This level of preparation will build investor confidence and demonstrate your professionalism and reliability.




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Thank You for Your Attention

Contact Us for More Information

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